

Lightpath

Channel Partners



Expand Your Services
Grow Your Business

Lightpath is revolutionizing how customers connect to their digital destinations by combining our next-generation network with our next-generation customer service. Our consultative customer service means we work with you to design, deliver, and support the solution for your customer's unique needs, faster and more easily than ever before.

Top Reasons to Become a Lightpath Channel Partner

- Generous commissions and above-market compensation
- Earn recurring commissions for every sale
- Experienced Lightpath team dedicated to your success
- Unsurpassed support
- Easy onboarding process
- Tools to succeed — ongoing training, collateral, and support

The Lightpath Network

Lightpath's network offers more geographic diversity because it has many interconnection points that are distinct from common data centers and typical locations. Our network is growing fast to increase our reach as we build into new locations, expand into new markets, and push the boundaries of our network technologies.

400 Gbps

wavelength services on multi-terabit line systems

12,100+

route miles of fiber

18,000+

service locations

190+

on-net data centers

8

cable landing stations

Powerful and Reliable Solutions

Lightpath offers a comprehensive product portfolio, plus custom-built solutions to meet your customer's needs.

Connectivity

- Ethernet
- Wavelengths
- Internet Access
- LP FlexNet Network Management
- Private Networks
- Dark Fiber

Managed Services

- DDoS Protection
- SecureNet
- Managed Security
- Managed WiFi

Unified Communications

- Unified Communications
- Hosted Voice
- Enterprise Voice
- SIP Trunking
- PRIs

30+ Years

in the industry, serving thousands of customers

\$400 million

in revenue for a strong financial position

- Backed by Altice USA and Morgan Stanley Infrastructure Partners

500+ employees

with local sales, operations, and support

Connectivity to Digital Destinations

NYC, Long Island, New Jersey, Connecticut, Massachusetts, Miami, and all major cloud providers

Visit lightpathfiber.com to learn more, and contact us today at:

Lightpath

Call 877-544-4872