

Top Reasons to Become a

Lightpath Channel Partner

1

Generous commissions and above-market compensation for our agent partners to take your business to the next level.

2

Earn recurring commissions for every sale* as businesses count on you for all of their Lightpath connectivity and product needs.

3

Benefit from the rewards of recurring revenue by offering the bandwidth fast-paced organizations are looking for.

4

Lightpath's 30+ years of experience serving thousands of customers in the New York Metro, Long Island, New Jersey, Connecticut and Massachusetts markets.

5

12,100+ route miles of fiber and 18,000+ service locations. We continue to invest in our network infrastructure to support the ongoing success of our customers and partners.

6

Powerful and reliable solutions.

- **Connectivity:** Optical Transport, Ethernet, Internet, SD-WAN, Private Networks, Dark Fiber
- **Industry Applications:** Cloud Connect, Data Center Connect, Landing Station Connect, FTTx Connect
- **Managed Services:** Voice & Conferencing, DDoS Protection, Managed Security, Managed WiFi

7

Address the unique challenges of all industries, including Healthcare, Education, Financial Services, Government and Service Providers, with Lightpath solutions.

8

Unsurpassed support through our highly experienced Channel Managers and our expert support team, available 24/7.

9

Easy onboarding process with a dedicated, experienced Channel Manager.

10

Tools to succeed with ongoing training, collateral, and support from Lightpath.

* Subject to a formal contract between Lightpath and the Channel Partner.

To see more benefits or to partner with us now, visit Lightpathfiber.com/agents