

Top Reasons to Become a

Lightpath Channel Partner

- 1** **Generous commissions and above market compensation** for our agent partners to take your business to the next level.
- 2** **Earn recurring commissions** for every sale* as businesses count on you for all of their Lightpath connectivity and product needs.
- 3** **Benefit from the rewards of recurring revenue** by offering the bandwidth fast-paced organizations are looking for.
- 4** **Lightpath's 30+ years experience** serving thousands of customers in New York Metro, Long Island, New Jersey, Connecticut and Massachusetts markets.
- 5** **~10,800 unique route miles of fiber and 15,000+ service locations.** We continue to invest in our network infrastructure to support the ongoing success of our customers and partners.
- 6** **Powerful and reliable Solutions.**
 - **Connectivity:** Optical Transport, Ethernet, Internet, LP FlexNet, Private Networks, Dark Fiber
 - **Industry Applications:** Cloud Connect, Data Center Connect, Landing Station Connect, FTTx Connect
 - **Managed Services:** Voice & Conferencing, DDoS Protection, Managed Security, Managed WiFi
- 7** **Support the unique challenges** of all industries including Healthcare, Education, Financial Services, Government and Service Providers with Lightpath solutions.
- 8** **Unsurpassed support** through our highly experienced Channel Managers and our expert support team is available 24/7.
- 9** **Easy onboarding process** with a dedicated, experienced Channel Manager.
- 10** **Tools to succeed** with ongoing training, collateral and support from Lightpath.

* Subject to a formal contract between Lightpath and Channel Partner