Lightpath

Channel Partners

Expand Your Services
Grow Your Business

Lightpath is revolutionizing how customers connect to their digital destinations by combining our next-generation network with our next-generation customer service. Our consultative customer service means we work with you to design, deliver, and support the solution for your customer's unique needs, faster and more easily than ever before.

Top Reasons to Become a Lightpath Channel Partner

- Generous commissions and above market compensation

- Earn recurring commissions for every sale

- Experienced Lightpath team dedicated to your success

- Unsurpassed support

- Easy onboarding process

- Tools to succeed — ongoing training, collateral, and support

The Lightpath Network

Lightpath's network offers more geographic diversity because it has many interconnection points that are diverse from common data centers and typical locations. Our network is growing fast to increase our reach as we build into new locations, expand into new markets, and push the boundaries of our network technologies.

Up to an incredible

800 Gbps

20,000+
route miles of fiber

13,500+
service locations

75+
on-net data centers

7

on-net landing stations

Powerful and Reliable Solutions

Lightpath offers a comprehensive product portfolio, plus custom-built solutions to meet your customer's needs.

Connectivity

- Ethernet
- Wavelengths
- Internet Access
- LP FlexNet Network Management
- Private Networks
- Dark Fiber

Managed Services

- DDoS Protection
- SecureNet
- Managed Security
- Managed WiFi

Unified Communications

- Unified Communications
- Hosted Voice
- Enterprise Voice
- SIP Trunking
- PRIs

30+ Years

in the industry serving thousands of customers

500+ employed

with local sales, operations, and support

$400M

revenue for a strong financial position

- Backed by Altice USA and Morgan Stanley Infrastructure Partners

Connectivity to Digital Destinations

NYC, Long Island, New Jersey, Connecticut, Massachusetts, Miami, and all major Cloud providers